



Holland Board of Public Works

Submit Application

Email CustomerService@hollandbpw.com

Mail Customer Service
Or Holland Board of Public Works
Drop 625 Hastings Ave.
Off Holland, MI 49423

APPLICATION - ECONOMIC DEVELOPMENT INCENTIVE RIDER (EDIR)

Customer Information

Customer Expansion New Customer

Date Submitted

Company Name

Service Location

Billing Address (if different than service address)

Service Address

Street Address Line 1

Street Address Line 1

Street Address Line 2

Street Address Line 2

Contact Person

City

State

Zip

Title

Inside Holland City Limits? Yes No

Phone

Cell Phone

Email

Project Information

Brief description of company operations, proposed expansion and why the EDIR is a material factor in decision to locate or expand in Holland, MI. Attach any additional information as appropriate.

	Year 1	Year 2	Year 3
Anticipated average load factor			
Anticipated new electric use (kW/mo.)			
Anticipated newly created FTE jobs			

NAICS Code

Brownfield Site? Yes No

LEED Certification Level (submit proof)

*By signing below, the individual represents that he/she is authorized on behalf of the Company. Company agrees to adhere to all EDIR Terms and Conditions (including such requirements in the event of default). The Company's participation is voluntary and made available at the sole discretion of the HBPW.

Customer or Authorized Representative (PRINT)

Signature (REQUIRED)

Date

HBPW internal use only

Received By

Date



ECONOMIC DEVELOPMENT INCENTIVE RIDER

The Economic Development Incentive Rider (EDIR) is designed to attract new businesses, and to support existing business expansion. This Rider is available on HBPW rates containing a capacity charge component. This Rider is intended to encourage companies for whom electric service is material in their site selection decision to locate or expand in its service territory, as determined by the HBPW, and take electric service from the HBPW.

The EDIR is available to all customers who meet the Minimum Requirements and submit a complete Application and Worksheet. The company shall receive the discount as calculated on the Worksheet, subject to the Terms and Conditions. The discount is applied to the capacity charge only, and is applied after any other discounts. Customers receiving the EDIR agree to adhere to all Terms and Conditions. The HBPW agrees to extend the EDIR for a maximum period of three (3) consecutive years. The Company shall have no more than one active discount, per account, at any given time.

TERMS AND CONDITIONS

Minimum Requirements:

This program was designed as a Rider to demand-based rates for added capacity. The customer must meet all the minimum requirements listed below:

- New or existing businesses must be on the M or K Rate.
- Minimum new load, or increased load of 50 kW or more per month for at least 6 months of each year in which the EDIR is in effect.
- Load factor must not fall below 30 percent for three consecutive months within the full term of the agreement.
- A minimum of five (5) points must be earned on the Worksheet to qualify for the EDIR.

Start Date of EDIR

Qualified customer's start date must be within one year of signed application. Customers must indicate their desired start date on their Application. Under no circumstances will the discount be applied retroactively if the customer does not apply within the first year in which they are eligible.

Discount Calculation

Determination of the total discount percentage is calculated by the accumulated attainable points in each of the following categories:

Utility Criteria

- **Load Factor** – The average Load Factor for the year will determine the points allowed. $[(\text{Total kWh})/(\# \text{Days in Bill Cycle} \times 24 \text{ hrs/day})]/[\text{Peak kW Demand}] = \text{Load Factor}$.
- **New Capacity or Increased Capacity** – Determined by the increase in the customer's monthly peak kW demand above the historical high demand within the past 24 months from application date. $\text{Historical Monthly High kW Demand} - \text{Customer's Monthly kW Peak} = \text{Increased Capacity}$.
- **Business Diversity** – New NAICS code within the HBPW service territory.

Non-Utility Criteria

- **Number of Full-Time Equivalent (FTE) Jobs** – FTE jobs must meet all criteria as defined by the U.S. Federal Government. The company shall agree to submit a report regarding the status of employment every 12 months, beginning one year from the "selected start date" on its Application and ending three years from the "selected start date". This report will indicate the number of new FTE jobs created by the Company in the HBPW service territory as of that date. If a company has multiple facilities with the HBPW service territory, the number of jobs shall be provided for each facility under which the EDIR applies. If the stated employment, as set forth in the Application has not met or exceeded the number stated in the Application, an explanation for this variance shall be included by the Company.
- **Energy Efficiency** – Determined based on LEED certification level. The Company shall agree to submit a copy of the LEED certification provided to it by the United States Green Building Council stating the type of LEED Rating System (e.g. New Construction, Existing Buildings, etc.), and level of certification (e.g. Gold, Silver, etc.). The HBPW may request such necessary documentation to establish the validity and receipt of such certification.
- **Location** – Located within the City of Holland and/or "Brownfield Redevelopment Site" as defined by the Environmental Protection Agency.



Economic Development Incentive Rider (EDIR)

Discount Application

The discount will be applied to the new or increased load, as defined under Utility Criteria, after any other discounts. The calculation formula is:

$$\frac{[(\text{New/Increased kW}) \times (\text{Capacity Rate } \$/\text{kW})] \times \% \text{ EDIR}}{\text{Total Credit } \$}$$

Reconciliation

Each account taking advantage of the EDIR will be reviewed every 12 months from their selected start date. If the account reconciliation finds that the discount being applied is not accurate, the discount will be removed or applied retroactively, as applicable. If the customer fails to meet all the minimum requirements stated above during the full length of the term agreement, the discount credit is forfeited and/or subject to full refund of all discounts taken, and the customer will be removed from the EDIR.

Should the Company vacate any facility for which the EDIR has been granted and/or move the operation to a location outside the HBPW Service Territory within five (5) years of the selected start date, the Company shall be required to refund the HBPW the full amount of the discount awarded plus applicable taxes. The HBPW may forgive any refund and allow the Company to relocate without any further obligation to the HBPW, if the HBPW determines it is in the best interest to do so in its sole and complete discretion.

Availability of the EDIR

This Rider will be self-renewing and available until the maximum system peak is within 15% of the HBPW's total generating resources. The HBPW will calculate the availability by comparing the Projected Maximum System Demand to the highest Average Seasonal Output. Whenever the Projected Maximum System Demand is lower than the highest Average Seasonal Output, the EDIR option will be available. HBPW may cancel the availability of the EDIR for new and expanding customers at any time due to system wide capacity. Customers utilizing the EDIR will not be affected.

Participation by the customer is voluntary and available at the sole discretion of the HBPW.

RULES AND REGULATIONS

The EDIR is subject to the Holland Board of Public Works Rules and Regulations. HBPW reserves the right to amend the agreement upon notice to its customers.

The HBPW agrees, that prior to making any such decisions regarding the reduction in term, revocation of an EDIR, or the repayment of the discount, it will consider any and all reasons submitted by the Company as to why such action should not occur.

The Company will be required to remain current in payment of all HBPW utility bills. If the account under which the EDIR Rider becomes delinquent, the HBPW may, at its option, remove the customer from the EDIR Rider, in which case all future discounts will be forfeited.

In the event that the HBPW requires repayment of the discount pursuant to the Terms and Conditions, the HBPW may take such action, at law or equity, as it deems appropriate including recording a lien on any property owned by the Company pursuant to the applicable law. The amount of the discount to be repaid shall be a lien under Michigan Law and the HBPW shall have the right to enforce the lien. The HBPW shall be awarded its reasonable costs and attorney fees in enforcing the Terms and Conditions.

In the event any term or condition is deemed unlawful or unenforceable, such term or condition shall be deemed severable and the remaining terms and conditions shall be given full force and effect.



Economic Development Incentive Rider (EDIR) Worksheet*

Utility Criteria	Points	Your Points	Discount Allowed: <small>(applies to capacity charge only)</small>		
			Year 1	Year 2	Year 3
Load Factor					
60% to <70%	2		4.0%	2.7%	1.3%
70% to < 80%	4		6.0%	4.0%	2.0%
80% or greater	6	_____	8.0%	5.4%	2.6%
New or Increased Capacity					
50 kW to <150 kW	2		4.0%	2.7%	1.3%
150 kW to < 500 kW	4		6.0%	4.0%	2.0%
500 kW or greater	6	_____	8.0%	5.4%	2.6%
Business Diversity					
New NAICS code	2	_____	4.0%	2.7%	1.3%
Maximum Utility Points	14	_____	20.0%	13.4%	6.6%
		Total Utility Points			
Non-Utility Criteria	Points	Your Points	Discount Allowed: <small>(applies to capacity charge only)</small>		
			Year 1	Year 2	Year 3
Number of new FTE jobs					
5 to <50	1		1.0%	0.7%	0.3%
50 to < 100	2		2.5%	1.7%	0.8%
100 or greater	3	_____	4.0%	2.7%	1.3%
Energy Efficiency					
LEED Silver	1		1.0%	0.7%	0.3%
LEED Gold	2		2.5%	1.7%	0.8%
LEED Platinum	3	_____	4.0%	2.7%	1.3%
Location					
Inside City of Holland	1	_____	1.0%	0.7%	0.3%
Brownfield Redevelopment Site	1	_____	1.0%	0.7%	0.3%
Maximum Non-Utility Points	8	_____	10.0%	6.6%	3.4%
		Total Non-Utility Points			
Total Points Allowed	22		Year 1 30.0%	Year 2 20.0%	Year 3 10.0%

Your Total Points _____
 Enter points achieved
 and attach to application.

Minimum Points Required to qualify: 5
Maximum Points Achievable: 22

*Participation is voluntary and is made available at the HBPW's sole discretion.